# CHENIERE-DREW WATER SYSTEM, INC. <br> WEST MONROE, LOUISIANA 

FINANCIAL STATEMENTS
FOR THE YEARS ENDED
SEPTEMBER 30, 2007 AND 2006
$\qquad$

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December 28, 2007

Board of Directors
Cheniere-Drew Water System, Inc.
West Monroe, Louisiana
We have audited the accompanying balance sheets of Cheniere-Drew Water System, Inc. as of September 30, 2007 and 2006, and the related statements of income, members' equity, and cash flows for the years then ended. These financial statements are the responsibility of the System's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Cheniere-Drew Water System, Inc. as of September 30, 2007 and 2006, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedule of functional expenses on page 13 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

## Goheron thy godnaon Cessacitu, 22\%.

JOHNSTON, PERRY, JOHNSON \& ASSOCIATES, L.L.P. CERTIFIED PUBLIC ACCOUNTANTS

WEST MONROE, LOUISIANA
BALANCE SHEET
AS OF SEPTEMBER 30, 2007 AND 2006

## ASSETS

| ASSETS |  |  |
| :---: | :---: | :---: |
|  | 9/30/2007 | 9/30/2006 |
| CURRENT ASSETS |  |  |
| Cash and Cash Equivalents | 1,097,476 | 981,708 |
| Accounts Receivable - Water Billings | 147,744 | 139,444 |
| Unbilled Revenues Receivable | 20,493 | 17,922 |
| Accounts Receivable - Other | 10,629 | 10,629 |
| Prepaid Insurance | 8,732 | 8,165 |
| TOTAL CURRENT ASSETS | 1,285,074 | 1,157,868 |
| FIXED ASSETS |  |  |
| Water Distribution System | 5,032,267 | 4,703,898 |
| Equipment | 1,357 | 1,357 |
| Computers | 7,154 | 7,154 |
| Construction in Progress | - | 213,787 |
| Land | 130,727 | 130,727 |
| Less: Accumulated Depreciation | (1,747,734) | $(1,622,644)$ |
| NET FIXED ASSETS | 3,423,771 | 3,434,279 |
| OTHER ASSETS |  |  |
| Deposits | 215 | 215 |
| TOTAL OTHER ASSETS | 215 | 215 |
| TOTAL ASSETS | 4,709,060 | 4,592,362 |

The accompanying notes are an integral part of these financial statements.

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|  | 9/30/2007 | 9/30/2006 |
| :---: | :---: | :---: |
| CURRENT LIABILITIESS |  |  |
| Accounts Payable | 93,600 | 129,450 |
| Accrued Expenses | 3,364 | 9,436 |
| Current Maturities of Long-Term Debt | 58,428 | 48,547 |
| TOTAL CURRENT LIABILITIES | 155,392 | 187,433 |
| WATER DEPOSITS PAYABLE | 100,145 | 98,830 |
| LONG-TERM LIABILITIES |  |  |
| Long-Term Debt Net of Current Portion | 666,043 | 726,212 |
| TOTAL LONG-TERM LIABILITIES | 666,043 | 726,212 |
| TOTAL LIABILITIES | 921,580 | 1,012,475 |
| MEMBERS' EQUITY |  |  |
| Retained Earnings | 3,787,480 | 3,579,887 |
| TOTAL MEMBERS' EQUITY | 3,787,480 | 3,579,887 |
| TOTAL LIABILITIES AND MEMBERS' EQUITY | 4,709,060 | $\underline{4,592,362}$ |

CURRENT LIABILITIESS
Accounts Payable
Accrued Expenses
Current Maturities of Long-Term Debt
TOTAL CURRENT LIABILITIES
WATER DEPOSITS PAYABLE
LONG-TERM LIABILITIES
Long-Term Debt Net of Current Portion
TOTAL LONG-TERM LIABILITIES
TOTAL LIABILITIES
MEMBERS' EQUITY
Retained Earnings
TOTAL MEMBERS' EQUITY
TOTAL LIABILITIES AND MEMBERS' EQUITY

The accompanying notes are an integral part of these financial statements.

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|  | 9/30/2007 | 9/30/2006 |
| :---: | :---: | :---: |
| SALES |  |  |
| Water Revenues | 996,307 | 1,013,996 |
| Tapping Fees | 37,110 | 36,620 |
| Late Charges | 25,399 | 27,182 |
| Service and Reconnect Charges | 19,400 | 10,330 |
| Membership Fees | 2,220 | 2,430 |
| Commission Fee | 1,030 | 2,160 |
| Other | 7,300 | 61,565 |
| TOTAL SALES | 1,088,766 | 1,154,283 |
| COST OF SALES |  |  |
| Water Taps | 32,801 | 28,811 |
| Tapping Materials | 8,501 | 11,724 |
| Sales Tax - Materials | 810 | 1,114 |
| Handling Charges | 680 | 938 |
| Damage Claims | 1,926 |  |
| Contract Labor | 8,340 | 8,340 |
| Chlorine | 23,768 | 27,525 |
| Connect Fees | 13,360 | 14,495 |
| Carbon Refills | 64,361 |  |
| TOTAL COST OF SALES | 154,547 | 92,947 |
| TOTAL GROSS PROFIT | 934,219 | 1,061,336 |

OPERATING EXPENSES
Accounting
Advertising
Bank Charges
Board Fees
Depreciation
Insurance
Interest
Internet Service
Investigative Analysis
Management Expense
Membership Meetings
Miscellaneous
Office and Postage
Professional Fees
Repairs and Maintenance
Telephone
Well Monitoring Fee
Well Mapping Fee Utilities

## TOTAL OPERATING EXPENSES

OPERATING INCOME (LOSS)
OTHER REVENUES (EXPENSES)
Interest Earned
TOTAL OTHER REVENUES (EXPENSES
NET INCOME (LOSS)

9/30/2007
$9 / 30 / 2006$

| 14,486 | 14,259 |
| ---: | ---: |
| 289 | 250 |
| 961 | 1,605 |
| 29,400 | 29,400 |
| 125,090 | 120,359 |
| 14,878 | 16,236 |
| 40,028 | 42,660 |
| 2,340 | 1,934 |
| 2,725 | - |
| 338,748 | 317,522 |
| 287 | 350 |
| 1,658 | 1,879 |
| 3,761 | 2,613 |
| 1,413 | 20,189 |
| 27,772 | 15,568 |
| 1,589 | 1,749 |
| 16,475 | 17,880 |
| 6,300 | 3,290 |
| 136,734 | 146,216 |

753,959
307,377

31,044
31,044
338,421

The accompanying notes are an integral part of these financial statements.

9/30/2007
3,579,887
-

207,593
$\underline{\underline{3}, 787,480}$
$3,579,887$

The accompanying notes are an integral part of these financial statements.

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FOR THE YEARS ENDED SEPTEMBER 30, 2007 AND 2006

|  |  | 9/30/2007 | 9/30/2006 |
| :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| Net Income (Loss) |  | 207,513 | 338,421 |
| Adjustments to Reconcile Net Income to |  |  |  |
| Net Cash Provided by Operating Activities: |  |  |  |
| Depreciation and Amortization |  | 125,090 | 120,359 |
| (Increase) Decrease in: |  |  |  |
| Accounts Receivable - Water Billings | $($ | 8,300) | 27,218 |
| Unbilled Revenues Receivable | $($ | 2,571) | - |
| Accounts Receivable - Other |  | - | 60) |
| Prepaid Insurance | $($ | 567) | 94) |
| Increase (Decrease) in: |  |  |  |
| Accounts Payable | $($ | 35,850) | 24,891 |
| Accrued Expenses | ( | 6,072) | 9,199 |
| Meter Deposits |  | 1,315 | 3,030 |
| Total Adjustments |  | 73,045 | 184,543 |
| Net Cash Provided (Used) by Operating Activities |  | 280,638 | 522,964 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
| Purchases of Fixed Assets |  | 114,582) | $(\underline{277,162)}$ |
| Net Cash Provided (Used) by Investing Activities |  | 114,582) | $(\underline{277,162)}$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |
| Payments on Long-Term Debt | $($ | 50,288) | ( 52,410$)$ |
| Loan Proceeds |  | - | - |
| Net Cash Provided (Used) by Financing Activities | 1 | 50,288) | $(52,410)$ |
| NET INCREASE IN CASH |  | 115,768 | 193,392 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR |  | 981,708 | 788,316 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR |  | 1,097,476 | 981,708 |
| Cash Paid During the Year for: Interest |  | 40,028 | 42,660 |

The accompanying notes are an integral part of these financial statements.

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## WEST MONROE, LOUISIANA

NOTES TO FINANCIAL STATEMENTS
FOR THE YEARS ENDED SEPTEMBER 30, 2007 AND 2006

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Organization and Nature of Operations

The Cheniere-Drew Water System, Inc. was incorporated in the State of Louisiana October 23, 1969 as a non-profit corporation.

The Water System originated with a $\$ 730,000$ loan from the Department of Housing and Urban Development and was substantially completed and began operations May 31, 1975.

The Water System provides water to members residing in the Cheniere-Drew area.

## Method of Accounting

The Water System prepares its financial statements on the accrual basis of accounting, recognizing income when earned and expenses when incurred.

## Cash and Cash Equivalents

The water system considers all highly liquid investments with maturities of three months or less to be cash equivalents.

## Accounts Receivable

An allowance for uncollectible accounts in the amount of $\$ 600$ has been provided. Management believes that accounts receivable are substantially collectible and requires customers to provide meter deposits.

## Use of Estimates

Management uses estimates and assumptions in preparing the financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and reported revenues and expenses. Actual results could differ from those estimates.

WEST MONROE, LOUISIANA
NOTES TO FINANCIAL STATEMENTS (CONTINUED) FOR THE YEARS ENDED SEPTEMBER 30, 2007 AND 2006

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Unbilled Revenues

Unbilled revenues consist of water revenues earned but not billed.

## Fixed Assets and Depreciation

Fixed assets with a value greater than $\$ 1,000$ are capitalized and stated at cost. Depreciation is provided over the estimated useful lives of the respective assets using straight-line methods. Substantially all assets are depreciated over a 40-year life, with office equipment depreciated over a 5-year life. Expenditures for maintenance and repairs are charged to expense as incurred. Major improvements are capitalized.

## Income Taxes

The Water System, a non-profit corporation under the Internal Revenue Code Section 501(c)(12) is exempt from federal and Louisiana income taxes. Accordingly, no provision for income taxes has been made in the financial statements.

## Advertising Expenses

The Water System expenses advertising costs as they are incurred. Advertising expenses for the years ended September 30,2007 and 2006 were immaterial.

NOTE 2: LONG-TERM DEBT
On March 28, 1973, the Cheniere-Drew Water System, Inc. obtained a note payable to the United States Department of Housing and Urban Development in the amount of $\$ 730,000$ collateralized by the water system and a pledge of net revenue from the ownership and/or operation of the Water System. The note was subsequently sold to a trust that was established at sale in a mortgage securitization.

## WEST MONROE, LOUISIANA

NOTES TO FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEARS ENDED SEPTEMBER 30, 2007 AND 2006

NOTE 2: LONG-TERM DEBT (Continued)
The Water System had a $\$ 1,000,000$ revolving line of credit with Community Trust Bank. The Water System drew $\$ 972,000$ of the revolving line of credit and will make monthly payments of $\$ 7,922.48$ with a fixed interest rate of $5.25 \%$. In 2005, this line of credit was converted to permanent financing and a new line of credit of $\$ 750,000$ was obtained. As of September 30, 2007, they have not drawn from the new line of credit. The water system is pledged as collateral on the loan.

Maturities of long-term debt principal for the next five years are approximately as follows:

| For Year Ended |  |
| :---: | ---: |
| September 30, | Principal |
| 2008 | Maturities |
| 2009 | 58,428 |
| 2010 | 61,570 |
| 2011 | 68,381 |
| 2012 | 72,048 |
| Thereafter | $\underline{399,173}$ |
| Total | $\underline{724,471}$ |

Interest expense on the above note amounted to $\$ 40,028$ and $\$ 42,660$ for the years ended September 30, 2007 and 2006, respectively.

NOTE 3: CONCENTRATIONS OF RISK
The Water System maintains cash balances at several financial institutions located in north Louisiana. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to $\$ 100,000$. At September 30, 2007 and 2006, the water System's uninsured cash balances total $\$ 805,765$ and $\$ 793,061$, respectively.

Concentrations of credit risk with respect to water billing receivables are limited due to the large number of customers and small balances. This risk is minimized further by customer meter deposits.

NOTE 4: COMMITMENTS AND CONTINGENCIES
The Water System, because of the nature of its operations, routinely engages in agreements with engineers and contractors to provide future goods and services. At September 30, 2007, the Water System had completed all projects under construction.

NOTE 5: CONTRACT FOR OPERATION AND MAINTENANCE OF THE UTILITY SYSTEM

The Water System contracts with M-N Utilities, Inc. to operate and maintain the water System on a monthly basis. The Board negotiated a 5 -year contract with $M-N$ Utilities, Inc. in December 2003.

NOTE 6: RELATED PARTY TRANSACTIONS
There were no material related party transactions for the years ended September 30, 2007 and 2006.

NOTE 7: CONSTRUCTION IN PROGRESS
The cost of construction during September 30, 2007 and September 30, 2006, mainly engineering and well testing costs in the amount of $\$-0-$ and $\$ 213,787$, respectively, was included in the current financial statements as construction in progress. These costs will be capitalized as assets when construction is complete. Construction of the current projects are completed.

NOTE 8: FUNCTIONAL EXPENSES
The costs of providing programs and activities have been summarized on a functional basis included as supplemental information. Accordingly, certain costs have been allocated among program and supporting services. The organization has no fund-raising costs. The functional expenses are summarized as follows:

NOTE 8: FUNCTIONAL EXPENSES (Continued)

Program Services
Management and General

Total

| 2007 |  |
| ---: | ---: |
| 710,334 |  |
| 54,600 | 680,603 |
|  | 73,356 |

Fund-raising costs were not material.


| Accounting | - | 14,486 | 14,486 | 14,259 |
| :---: | :---: | :---: | :---: | :---: |
| Advertising | 289 | - | 289 | 250 |
| Bad Debt | - | - | - | - |
| Bank Charges | - | 961 | 961 | 1,605 |
| Board Fees | - | 29,400 | 29,400 | 29,400 |
| Insurance | 14,878 | - | 14,878 | 16,236 |
| Interest | 40,028 | - | 40,028 | 42,660 |
| Internet Service | 2,340 | - | 2,340 | 1,934 |
| Investigative Analysis | 2,725 | - | 2,725 | - |
| Management Expense | 338,748 | - | 338,748 | 317,522 |
| Membership Meetings | - | 287 | 287 | 350 |
| Miscellaneous |  | 1,658 | 1,658 | 1,879 |
| Office \& Postage |  | 3,761 | 3,761 | 2,613 |
| Professional Fees | - | 1,413 | 1,413 | 20,189 |
| Repairs \& Maintenance | 27,772 | - | 27,772 | 15,568 |
| Telephone | - | 1,589 | 1,589 | 1,749 |
| Well Monitoring Fee | 16,475 | - | 16,475 | 17,880 |
| Well Mapping Fee | 6,300 | - | 6,300 | 3,290 |
| Utilities | 136,734 | - | 136,734 | 146,216 |
| Subtotal | 586,289 | 53,555 | 639,844 | 633,600 |
| Depreciation | 124,045 | 1,045 | 125,090 | 120,359 |
| TOTAL | 710,334 | 54,600 | 764,934 | 753,959 |

